

# SUMMER NEWSLETTER

Inland Rivers, Ports & Terminals, Inc.

Summer 2017

## PRESIDENT'S MESSAGE



Members and Friends,

It has been said, and I quote "If you don't like the weather just stick around" and it did indeed change in Kansas City, Missouri this April 2017 at our Annual Conference.

It is my hope that all is well and productive as we enter into Summer. I realize some of us are witnessing another high water event on our rivers and we are dealing with the unknown - and by no means try to not forecast weather Hurricane Season. The high water event will change like the weather did, we just cannot predict when that change will come. One thought, take photos and call your congressman.

Lots of news to share from IRPT, container on barge projects are gaining strength as their presence on the Mississippi is seen more and more with regularity. Congratulations to the members of IRPT and the respected Port Commissions who completed class while in Kansas City .

Our Annual Conference was the best ever and I thank all of YOU, Aimee and the home team. Hats off for that which was done of your accord. This year's entertainment and conference content was just off the charts. It is our plan to bring just as much, or more to Cincinnati, Ohio. Save April 24-26, 2018 for the 2018 Conference now! To all of our sponsors thanks very much and to our God Praise be unto Him and His Glory Forever.

Sincerely,

Anthony Hauer  
2016-2018 IRPT President  
Executive Port Director, Natchez-Adams County Port  
Certified Port Executive

## Welcome New Members Since March



The Southeast Missouri Regional Port Authority (Semo Port) is located near Cape Girardeau MO, at Scott City MO. Semo Port is on the Mississippi River, midway between St. Louis MO and Memphis TN. The 1800' slackwater harbor is located 48 miles upstream from Cairo IL (Ohio River) and 147 miles downstream from St. Louis (Illinois River and Missouri River).

Semo Port has ready access to all five modes of transportation: river, rail, highway, pipeline, and air. It is connected with the two major western rail systems, Union Pacific Railroad and the Burlington Northern Santa Fe Railway. Interstate highways 55, 57, and 24 are located nearby. Enterprise Products pipelines for petroleum products and natural gas are one mile away. The regional airport is four miles by direct highway.

Land is available for lease to port-related industries, terminals, and distribution facilities. Team tracks are available for rail-truck transfer of cargo. Several companies operate terminals and provide cargo transfer between barge, rail, and truck. This web site is designed to provide information to those interested in Semo Port's facilities and services.

*Located on the Mississippi River, the Southeast Missouri Regional Port Authority offers slackwater harbor, public terminals, interstate highway access, switching railroad (UP, BNSF), industrial sites, complete utilities, and much more.*



The Port of Greater Baton Rouge is strategically located on the Mississippi River and is an integral part of the national maritime industry and Louisiana economy. Handling a diverse range of cargo and accommodating special requests is a trademark of the Port of Greater Baton Rouge.

Located in Port Allen, LA, the Port of Greater Baton Rouge is situated at the convergence of the Mississippi River and the Gulf Intracoastal Waterway and is linked to other major ports between north Florida and south Texas and through the Mississippi River inland waterway system.

Adjacent to the Port Allen Lock, the port is the head of deepwater navigation on the Mississippi River; a 45-foot shipping channel to the mouth of the Mississippi River is maintained by the U.S. Army Corps of Engineers. The Port of Greater Baton Rouge provides accessibility to all types of intermodal transportation. The port is located adjacent to U.S. Interstate 10, and is in close proximity to U.S. Interstate 12, 49, 55, and 59; U.S. Highway 61, 65, and 90 and LA Highway 1.

The port's excellent public infrastructure and connectivity provide direct access to ship, barge, truck and rail. Its strategic location provides ready access to the nation's heartland via nearly 15,000 miles of inland water transportation as well as to the Gulf of Mexico and ocean trade lanes to and from Latin America and the rest of the world. The port provides easy accessibility to world markets and the newly expanded and widened Panama Canal.

## Welcome New Members Since March



Mercator International is the trusted, independent, and experienced advisor to stakeholders across the global transportation sector. Mercator's primary assets are its people. A diverse range of experience ensures well-rounded perspectives and insights. The team at Mercator International, LLC, has worked in senior management and front-line positions for:

- Ocean carriers
- Stevedores and terminal operators
- Port authorities
- Terminal operating system developers
- Third-party logistics providers
- Railroads
- Freight forwarders
- Beneficial cargo owners

Mercator International leverages the knowledge and experience of its consultants in advising clients ranging from some of the largest global operations to small to mid-size companies looking to grow. Their insight and analysis are sought by organizations looking to make investment decisions, grow their businesses, and plan for the future.

Mercator's extensive network of contacts provides access to information that cannot be gleaned from economic data alone. Their consultants transform data into the types of actionable knowledge that its clients need to increase efficiency and enhance value.

The consultants at Mercator International provide advisory services that allow clients to plot a direct path to success through a complex commercial, operational, and regulatory environment.

## Missouri Levee & Drainage District Association

The Missouri Levee & Drainage District Association represents levee and drainage districts, businesses, associations and individuals interested in issues regarding the Missouri River and its tributaries. The organization was formed following the Great Flood of 1993 to help levee and drainage districts recover from the flood event. Membership stretches along the lower Missouri River with members in Missouri, Kansas, Iowa, Nebraska, and Illinois. The association works closely with the US Army Corps of Engineers, US Representatives and US Senators from Missouri and surrounding states and various state elected officials. The primary focus of the organization is flood control and river management. The association provides information and guidance during and following flood events for flood fighting and recovery.

**IRPT is on [Facebook!](#)**

**Stay up-to-date on Member**

**News:**



## Welcome New Members Since March



Mason, Mason Walker & Hedrick (MMWH) is comprised of dedicated, veteran trial lawyers who manage a diverse practice in civil and commercial litigation, including workers' compensation defense, employment and labor law, and insurance defense. They provide clients with in-depth counseling and also serve the bench and bar as mediators.

MMWH offers clients the ability to defend and prosecute all types of contested matters. Our attorneys handle a variety of civil and commercial matters in state and federal courts from multimillion-dollar lawsuits to general district court, in order to provide comprehensive service across a wide spectrum of jurisdictions.

MMWH regularly represents employers and carriers engaged in such industries as shipbuilding, stevedoring, port terminal operation, railroad transportation, ship repair, longshoring, and other maritime activities involving claims under federal and state workers' compensation statutes. They are nationally recognized in the defense of claims under the Longshore and Harbor Workers' Compensation Act.

Attorneys at MMWH are recognized for defense of tort cases and insurance coverage issues, including automobile, homeowners, commercial general liability, and diverse specialty policies. They are committed to serving the needs of all its clients, from the largest to the smallest, and to provide the highest quality representation, as well as the most cost-effective litigation solutions.



Global Economic Development Consulting, Inc. (GEDC) is a team of dedicated professionals, deal closers and seasonal pros with the knowledge and expertise to develop winning proposals and grants. Their first priority is to exceed client's Expectations and help them to achieve their Government proposal, grant, and project goals.

With over 45 years of executive experience securing federal, state, and local grants and proposals, the GEDC team has developed several multi-million dollar international and domestic projects in a wide range of industries. They have experience submitting compliant proposals for defense contractors to agencies such as NASA, DoD, DOE, and more.

Some of their talented team members include:

- LTC. Thomas Cooley: LTC Cooley has a Master's of Science in Economics and served as an Officer in the United States Army.
- Sharon Cooley: CEO, Ms. Cooley has 30 years of experience as a successful project manager.
- Samuel Cooley: Mr. Cooley is a successful attorney who has experience practicing law in several states. Mr. Cooley graduated from Vanderbilt University and earned his law degree from Stetson University.
- Terri Fitch: Ms. Fitch has more than seven year's experience developing government and private proposals. Ms. Fitch has submitted proposals, on behalf of her clients, to NASA, DoD, DOE, Department of Veteran Affairs, and more.

## Member News



**ASTEC**  
BULK HANDLING SOLUTIONS

### Astec Bulk Handling Solutions Increases Coverage in North America

**Astec Bulk Handling Solutions (ABHS)** continues to gather momentum in the North American and Canadian markets with the appointment of four new and experienced dealers. The caliber of the Dealer appointments reflects the significant investment from the manufacturer in their North American and Canadian operations and their continued commitment to keep the customer at the forefront of their business.

Conor Brogan, Technical Sales Manager for **Astec Bulk Handling Solutions**, explains “our recent dealer appointments have been significant in consolidating our position as the leading bulk material handling specialist in North America and Canada. Our new dealers have considerable experience in all aspects of handling dry bulk material and it is imperative that our representative selection reflects our brand and they are equally committed to a high level of industry knowledge and customer support.” The recently appointed ABHS dealers have been hand-selected to support the customer in every way. The new appointments in North America are:

- **States of Illinois & Indiana – Howell Tractor ([www.howelltractor.com](http://www.howelltractor.com))**
- **State of Michigan – Alta Equipment ([www.altaequipment.com](http://www.altaequipment.com))**
- **States of Minnesota, Iowa, including UP Michigan and Wisconsin Lake Superior and Mississippi shores – RMS Equipment ([www.rmsequipment.com](http://www.rmsequipment.com))**
- **States of Arkansas, Oklahoma, Missouri and Kansas – Van Keppel ([www.vankeppel.com](http://www.vankeppel.com))**

Conor Brogan continues, “Our growth has been significant as our products continue to delight customers. We have several innovative projects already commissioned in N. America, and all of these projects are solutions that will solve very specific issues for our customers. We believe they can be rolled out across the industry to revolutionize mobile bulk material handling where old-fashioned, inefficient methods still reign. It’s going to be an exciting year.”

[Please find the full press release here.](#)



### Membership Directories are Coming!

The Annual IRPT Membership Directory will be published on August 1st. Here are some important dates to keep in mind:

**July 1st:** Final Submission for new members to be included;

**July 1st:** Advertisements to be submitted (**Interested in advertising?** [Please access the form here.](#))

**September 1st:** Directories to be mailed, check your mailbox!

## Member News

### Port of Caddo-Bossier becomes a transfer site for Nucor Steel

The Port of Caddo-Bossier has been selected by Nucor, the country's largest steel producer, as a transfer site for some of its product. On Friday, a barge carrying steel coils arrived at the port, days ahead of schedule. The shipment began at Nucor's Blytheville, Arkansas facility, in the northeastern part of the state. The coils will be offloaded, reloaded onto trucks and shipped to Nucor's Vulcraft plant in Grapeland, Texas, which is south of Tyler.



“We are very excited Nucor saw the Port of Caddo-Bossier as a logistically advantageous site for moving its product,” said Commissioner Sam Gregorio, President of The Caddo-Bossier Parishes’ Port Commission. “It shows our capability of handling all types of shipments and materials, whether it’s on river, rail or road.”

Nucor is expected to regularly offload barges onto trucks at the Port of Caddo-Bossier. The company is looking for more shipping opportunities into the Port of Caddo-Bossier.

*The 2,300 acre Port of Caddo-Bossier is located at the head of navigation on the Red River Waterway in Northwest Louisiana. An inland multi-modal transportation and distribution center, The Port works hand in hand with the port system of Louisiana to successfully link customers throughout the Ark-La-Tex region to domestic and international markets via the Mississippi River, the nation's largest river system, and the Gulf Intracoastal Waterway.*

[Please view the full article here.](#)



### RiverWorks Discovery Hosted Public Career Fair

On May 24th, RiverWorks Discovery hosted their first career fair for the general public in St. Louis. The unique opportunity, held during the Inland Marine Expo, provided employers in the river industry to interact with job seekers on skilled labor jobs available to them in the maritime industry, from non-profit to military.

Already, success stories are being heard with multiple positions being filled. Not only is this exciting because desperate job seekers are going back to work, but it provides a resource to employers to fill positions easier. The positive exposure the Job Fair had on the local and surrounding area provided the community with a nice introduction to our goals and services.

## Industry News

### Uber Introduces New Freight Service

Uber Technologies, the ride-sharing company, has publicly launched an app to allow shippers and truckers to arrange freight transportation using their smartphones. Uber Freight matches trucking companies with loads to haul and claims that several hours and multiple phone calls can now be achieved with the touch of a button. Vetted users download the app, search for a load, and tap to book it.

Uber has also built a team of industry experts, leading technologists, and truck drivers to help it “push the industry forward and level the playing field for trucking companies”. Uber stated: “We send a rate confirmation within seconds, eliminating a common anxiety in trucking about whether or not the load is really confirmed. “We fundamentally believe that by focusing on drivers’ pain points we can solve the industry’s biggest challenges.”

Frank Kho, Vice President, Market Intelligence, Strategy and Development at Kalmar, recently pointed to parcel logistics being the first shipping sector to undergo uberisation due to delivery companies “struggling to find enough trucks and drivers to move all of their parcels at peak periods in urban areas”.

[Read the full article here.](#)

### Do you have News?

Please make sure you add IRPT  
to your email distribution list:  
[admin@irpt.net](mailto:admin@irpt.net)

### NWC News Alert - FY17 Work Plans and FY 18 Budget Proposal

The U.S. Army Corps of Engineers has released the FY17 work plans based on the recent omnibus agreement. The final FY17 appropriation for the Corps’ civil works program is \$6.038 B, a slight increase from the FY16 funding level. Construction is funded at \$1.876 B, with up to 6 new starts; Operation and Maintenance at \$3.149 B, including \$1.3 B for the Harbor Maintenance Trust Fund and \$46.5 M for inland waterways; \$362 M for Mississippi River and Tributaries; Investigations at \$121 M, with up to 6 new starts; and \$200 M for Regulatory.

[The work plans can be accessed here.](#)

#### FY 18 Budget Request

The Trump Administration’s first budget would provide \$5.002B for the Corps’ civil works program, more than \$1 billion less than the current year’s funding level. Construction would be funded at \$1.020 B; Operation and Maintenance at \$3.1 B, including \$965 for the HMTF; \$253 M for Mississippi River and Tributaries; Investigations at \$86 M; and \$200 M for Regulatory.

The Corps did not hold its usual press briefing on the budget. Instead, [a press release can be accessed here](#) for your reference, which includes a list of current investigations and construction projects that would receive funding. In addition, the updated press book is available here.

## IRPT News

### **IRPT's 2017 Annual Conference Follow Up**

The Inland Rivers, Ports & Terminals 2017 Annual Conference in Kansas City was a huge success.

We hope you were able to take advantage of the multitude of activities throughout the conference. **Thank you for all of the great connections made, memories created, and laughs shared.** We had an amazing time in Kansas City and hope you did too! We hope your experience was filled with opportunities for personal growth, networking, learning, and overall fun! We came together for the three-day event.

IRPT Annual Conference has become one of the best events of the year in the maritime industry. Our event was once again an outstanding event. We address many issues in Legislative, river management services, education and grant opportunities.

A big thank you to all of the **2017 Speakers!** There are too many of you to name individually, but without you, such an informative and valuable conference would not have been possible.

Thank you to all of the **2017 Sponsors!** Without your support, both in sponsoring the event itself and in your ongoing contributions to the conference could not have been such a success.

**Please visit our 2017 Annual Conference page on the website to access:**

- Photos
- Presentations
- Videos

Your presence helped to make this event a great success and your enthusiasm and positive spirit helped make our time together both productive and fun. We wish you all the best and hope that you continue to be engaged with IRPT.

IRPT continues to grow strong with over 250 professionals from around the nation.

**Please visit us on**

**Twitter:** [@InlandRivers1](https://twitter.com/InlandRivers1)

**Facebook:** <https://www.facebook.com/IRPT.NET/>

**Website:** <http://www.irpt.net/>

## IRPT News

### **Inland Port Manager and Port Executive**

The next inland port manager and inland port executive class will be held in Little Rock, Arkansas from September 11-15. If you plan to attend, please reserve your space as soon as possible as limited space is available.

[Simply access the registration form here.](#)

The class is Monday thru Thursday 8am – 5pm and Friday from 8am to noon. Monday and Tuesday are the IPM (Inland Port Manager) days where you will receive a certificate issued by the International Association of Marine Port Executives and accredited by Maine Maritime Academy. This will classify you as an official ‘Inland Port Manager (IPM)’. The cost for the first 2 days is \$1,000.

The remainder of the class (Wed-Fri) is the Executive portion of the class. The certificate will classify you as an official “Inland Marine Port Executive (IMPE)”. The cost for the remainder is also \$1,000.

So, the total cost for the class is \$2,000. As an IRPT Member, you will receive a 10% discount.

**Save April 24-26, 2018 for the IRPT 2018 Annual Conference  
Cincinnati, Ohio**

**Aimee Andres, IMPE**

**Executive Director**

**Inland Rivers, Ports & Terminals, Inc.**

**One Confluence Way**

**East Alton, IL 62024**

**Phone: 618-468-3010**

**Email: [admin@irpt.net](mailto:admin@irpt.net)**



## Not a Member yet?

Joining the Inland Rivers, Ports & Terminals association is easy and extremely valuable.

Membership rates are:

- Past Presidents: \$200 per year
- Associations: \$500 per year
- Corporations: \$600 per year
- Ports /Terminals: \$750 per year

The annual fee includes one primary member and additional members can be added for only \$150 each. The benefits to our members starts immediately. All new members are highlighted in our quarterly newsletter (a \$500 value).

Members benefit in many ways including (but certainly not limited too):

- Complete Access to Membership List (through directory)
- Annual IRPT Conference
- Quarterly Newsletter
- Advertising Opportunities
- Industry News
- Social Opportunities

We host several events each year giving our members the opportunity to gain center stage with others in our industry, including river basin meetings, social receptions, etc. We appreciate your consideration in joining our association to help support the great work we do.

IRPT has done some very exciting things this year to continue our mission of being a resource for the inland river ports and promoting the healthy growth and operation of our industry. Some of our current initiatives include:

- Tonnage Reporting Campaign
- Container on Vessel Initiative
- Panama Canal promotion
- Inland Port Education
- Strategic Planning Committee
- River Basin Meetings
- Regulatory Affairs Committee
- Shortline Rail Committee
- Annual IRPT Conference



**For more information, please email [admin@irpt.net](mailto:admin@irpt.net).**