

SPRING NEWSLETTER

Inland Rivers, Ports & Terminals, Inc.

March 2018

IRPT MESSAGE

Members and Friends,

If you have not yet registered to attend IRPT's 2018 Annual Conference, please do not delay. Early-bird registration ends on April 1st.

One thing is constant: change. Our industry, the commodities we handle, and technology used in operations is constantly changing.

It is for that constant change, that Inland Rivers, Ports & Terminals, Inc. (IRPT) is proud to serve as a resource for growth, operations, development, and education for ports and terminals. We do this by keeping our members informed on federal legislation and security issues affecting our river system, promoting and marketing our inland waterway system, and working with port leaders to unify the inland ports, terminals, and river systems.

The platform used by IRPT to bring those resources is its Annual Conference. The 2018 Annual Conference brings together our industry users, decision makers and service providers to one setting where we can explore, learn and build relationships. I would like to invite you to consider joining us in Cincinnati April 24-26 at the Westin Cincinnati hotel. For more information, please visit www.irpt.net/conference.

Every port and terminal is critical to our national economy, and we would greatly appreciate your consideration in joining our organization. On behalf of all our members, I hope you can make it to the conference. Please do not hesitate to contact me if you have any questions.

Aimee Andres
Executive Director

Our Strength Continues to Grow!

Total number of members

2017-2018 276

2016-2017: 230

2015-2016: 210

Per Basin:

Arkansas-White-Red-Ouachita Rivers: 25

Gulf & Gulf Intracoastal Waterways: 15

Southeast Rivers: 6

Illinois River: 28

Upper Mississippi River: 32

Lower Mississippi River: 42

Missouri River: 15

Ohio River: 40

International/Multi-State: 73

Welcome New Members Since December



Shannon & Wilson is a 100-percent employee-owned, internationally recognized consulting firm dedicated to providing quality services in the fields of geotechnical engineering and the applied earth sciences. Founded in 1954, they have successfully completed projects of all sizes and budgets for both the public and private sectors throughout the US.

S & W provides local experience backed by national resources and expertise.

They have a diverse staff of more than 300 engineers, they support personnel to provide flexible, rapid responses to clients' needs. From 12 offices nationwide, Shannon & Wilson's primary services encompass all aspects of geotechnical and environmental engineering, including:

- Underground engineering
- Engineering geology
- Design and site plans
- Specifications
- Cost estimates
- Value engineering
- Foundation analysis and design
- Hydrogeology
- Geologic investigations
- Earthquake engineering
- Geotechnical instrumentation
- Sedimentation and erosion plans
- Shore protection
- Wetlands delineation
- Environmental site assessments
- Permit assistance
- And much more!

IRPT is on [Facebook](#) and [Twitter](#)

&

On at your favorite APP store



Cummins has a strong marine heritage dating back to the company's start in 1919. More than 90 years later, Cummins continues its legacy of providing reliable, durable diesels to

the marine market with a broad range of power for commercial applications.

We offer engines from 6.7 liters to 95 liters, including a range of factory remanufactured ReCon engines from 5.9 to 19 liters. Our marine product line also includes marine generators from 4 to 1240 k. We, as well as a broad range of controls and optional equipment.



SERODINO, Inc.

Serodino, Inc. operates four transfer terminals in Chattanooga. They unload over 1,500,000 tons (75,000 truckloads) of rock, gypsum, and coke for a local cement plant.

The other three handle various products to and from truck and rail. One barge has 1,500 tons of materials – 15 rail cars or 70 truckloads.

Serodino, Inc. is a privately held corporation, which was established in 1933. It has served the marine and construction industries for over half a century. Through all these years and in all our operations quality and pride have been our hallmarks.

Serodino vessels are designed and built for the rugged and demanding service they enter. Years of experience in operating vessels and in building over 100 towboats guarantee a practical approach to the needs of the marine industry.

Welcome New Members Since December



Freepport Terminals, Inc. is a division of Nicholas Enterprises, Inc. strategically located 29 miles upstream from Pittsburgh on the Allegheny River with almost a century of material handling and storage experience. This terminal is operational 24 hours a day, 365 days per year.

Pittsburgh Intermodal Terminals, Inc., (PIT) is a division of Nicholas Enterprises, Inc. located in Port Ambridge Industrial Park at on the Ohio River, sixteen road miles from downtown Pittsburgh.

Freepport Terminals offers barge, rail (NS and G & W RR), and truck transportation as well as storage services. The dock site serves dry and liquid bulk transloading, fleet cleaning and switch boat services. The terminal offers certified truck scales and easy access to major highways.

Secure warehouses with overhead charging capacity, conveyors, stackers and air pollution control systems are available with an additional 25 acres of open storage.

PIT offers complete rail, truck, barge, and warehousing facilities. With daily service provided by Norfolk Southern, the PIT rail yard has holding room for 150 cars and offers switch engine services. The barge unloading dock is equipped with a 30-ton dock crane with double trolleys. Three secure warehouses with 570,000 square feet, 75-ton overhead crane and fork truck capacity for up to 30 tons of cargo is offered. An additional 15 acres of open storage is available.

Louisiana International Deep-Water Gulf Transfer Terminal (LIGTT) is envisioned to be America's first deep water transfer terminal designed to accommodate the demands of Post-Panamax and larger Cape Size vessels.

The centerpiece of the system is a deep-water transfer terminal to be located just east of the mouth of the Mississippi River where the Southwest Pass meets the Gulf of Mexico.

It is anticipated the terminal will be equipped to handle bulk cargo, petroleum products, and containers. The 2,238-acre site, with depths up to 108 feet, is owned by the State of Louisiana.

The International Association of Maritime and Port Executives (IAMPE) is a not-for-profit membership association dedicated to developing and maintaining professional standards in the maritime industry. The IAMPE achieves this goal in two primary ways – by cultivating a membership network of port professionals across North America, and by providing a standardized education program to certify port professionals and pave the way for long term professional development. Learn more about who we are, our advisory board, and our connections to other organizations within the industry.



Welcome New Members Since December



Rail Training & Consulting (RTC) specializes in increasing safety and productivity of your rail operation through on-site and online training. The RTC team is fluent in practical rail operations and has extensive rail management experience. RTC believes in developing partnerships with our clients in order to develop a safe, efficient and regulation-compliant rail operation. RTC's standard Rail Safety and Operating Procedures manual includes the following training, general rail safety, roadway worker protection, motive power/equipment operation, on and about track/equipment safety, communication and signals, and LogiTracCBT, a computer-based training system.

Please visit IRPT's Education page to learn more about services offered by RTC and fee schedule.



McGRIFF, SEIBELS & WILLIAMS, INC.

McGriff, Seibels & Williams is a nationwide insurance provider with expertise in the following areas:

- Commercial Insurance
- Construction Risk
- Energy & Marine
- Financial Services
- Surety

McGriff works with you to develop a comprehensive service strategy and scope of involvement to form a strategic partnership. As a team, they create win-win solutions that directly impact your bottom line and support your corporate strategy. As Port Risk Specialists, we are consultants with expertise and in-depth knowledge of the port industry.

Their experience and perspective enables them to provide customized solutions that fit your port's individual risk profile, goals and requirements.



RB Scott Company is a specialized dealer of process equipment and wear parts for the Sand & Gravel, Crush Stone, Frac Sand and Recycling industries.

RB Scott offers prompt service, flexible schedule, and access to a worldwide network of parts keeps your aggregate equipment running at peak capacity. They are an application oriented company dedicated to providing customers with the most cost effective process solution. In addition, they offer:

- Factory trained and highly skilled service professionals
- Fully equipped service trucks to meet onsite repair needs
- Routine maintenance and inspections to avoid downtimes
- Welding, fabrication, electrical, and hydraulics diagnosis and repair
- 7,500 sq foot shop with a 20-ton overhead crane

Joining Inland Rivers, Ports & Terminals (IRPT) just got easier!

With all the recent updates to IRPT's website, you can now become a member online! [Please access the online membership application here.](#)

Are you wondering if becoming a member is right for you? IRPT has a combination of active/engaged members as well as members who simply want to support the efforts of the association. We appreciate and depend on both types!

In the past year, IRPT's efforts have increased dramatically, thanks to our growing staff. We now offer so many resources, including (please click on each to learn more):

- * [Interactive port/terminal map: including member locations, capabilities, connectivity, etc.](#)
- * [Career Opportunities and interactive map](#)
- * [Federal Register updates](#)
- * [Funding opportunity updates](#)
- * [Advocacy efforts in Washington](#)
- * [Education](#)
- * [Facility expansion alerts](#) and so much more!

If you have not taken a look at IRPT in a while, please check us out at www.irpt.net.

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Membership rates are:

- Associations: \$500 per year
- Corporations: \$600 per year
- Ports or Terminals: \$750 per year

The annual fee includes one primary member and additional members can be added for only \$150 each.

Member News



Ceres Barge Line - Proud To Be American

Ceres Barge Line recently had the great pleasure of working with The United States Army in transporting nearly 800

military vehicles on the inland river system. Ceres is so grateful for the opportunity and extremely thankful for The US Army's service to our country. The men and women that we worked with are true heroes and their sacrifice does not go unnoticed. This was a great reminder of what makes us **Proud to be American!**

Ceres Barge Line also recently provided barge transportation of utility vehicles to San Juan, Puerto Rico to assist with relief efforts to restore the power supply in Puerto Rico. This is just one example of our efforts as Americans to provide aid to those in need. Ceres was honored to play a small role in the efforts and once again **Proud to be American!**

Ozinga's 90th Anniversary

OZINGA®

Ozinga celebrated its 90th anniversary as a family-owned and operated business. Martin Ozinga Sr. started the company in 1928 as a single horse-and-buggy operation in Evergreen Park, Ill., but it grew into a leading provider of concrete, aggregate materials, and energy solutions in multiple states with a network of barges, boats, rail, and its well-known red-and-white striped concrete mixers, which pay tribute to the stripes on the American flag.

Ozinga started out as a small coal and coke yard and transitioned to producing ready-mix concrete in the 1950s, which became its predominant product. The company passed from one generation to another, and during the third generation's ownership, it supplied concrete for Comiskey Park (now Guaranteed Rate Field), Dan Ryan Expressway, and Soldier Field, among many other notable Chicago projects. When the fourth-generation took over in 2012, they expanded their product and service offerings with technology, logistics, and green initiatives at the forefront.

[Read more here.](#)

Industry News

GIWW/Southern Rivers Workshop

On February 22, 2018: IRPT and MARAD hosted a GIWW/Southern Rivers Workshop in Bay St. Louis, Mississippi, hosted by the Hancock County Port and Harbor Commission.

The goal of the workshop was to support freight growth, explore resources available and build relationships in order to contribute to an efficient freight transportation system.

The event included a very impressive lineup of speakers covering funding opportunities, market needs, opportunities for partnership and so much more.

It was attended by ports, terminals, shippers and service providers from the Gulf and Intracoastal Waterway from Pensacola, Florida to Lake Charles, Louisiana, as well as the Tennessee and Mississippi Rivers.

A few action items following include:

- To register to receive alerts from grants.gov, please subscribe here: www.grants.gov;
- To view State Grant Resources published by the Grantsmanship Center, please visit: www.tgci.com/funding-sources
- If you have tonnage related concerns or boundary questions, you can contact me directly or email Dale Brown at dale.brown@usace.army.mil

Missouri River Navigators Meeting

On February 13th, IRPT held its Missouri River Basin meeting, followed by the Annual U.S. Army Corps/Coast Guard Navigators meeting in Kansas City, Missouri on the 14th.

Both meetings were positive in tone and very well attended by both current users of the River as well as potential users. Discussed, was the increased business at port/terminal facilities and increased barge traffic from St. Louis, Missouri to Sioux City, Iowa.

During the Navigator meeting Kenny Wade, USACE Outreach Specialist, spoke about

efforts to increase our communications along the river. Kenny and our Silver Jackets program have worked with Tom Waters and the Missouri Levee and Drainage District Association (MLDDA) to develop a newsletter, *The River Crest*, to enhance communication. [You can take a look at the inaugural issue here.](#)



IRPT holds Illinois River Basin Meeting

On March 8th, IRPT held an Illinois River Basin meeting in Channahon, Illinois in conjunction with the Who Works the Rivers Career fair the following day.

Of the many topics discussed, the basin was reminded on the efforts to strengthen the Illinois Port Authority Association being led by Bill Stahlman with America's Central Port. Illinois DOT talked about the new funding program for infrastructure improvements (applications due April 6th), the Army Corps spoke on the scheduled lock outages for 2018 (April 3-7 and March 19-23) and LaGrange closure in 2020.

Lynn Muench with AWO spoke on the industry efforts relating to Asian carp and the 93% decrease in population as well as strengthening our partnerships to raise awareness.

Upcoming Events

Inland Port Manager and Port Executive

The next inland port manager and inland port executive class will be held in **Milwaukee, WI** from June 18—June 22. If you plan to attend, please reserve your space as soon as possible as limited space is available.

[Simply access the registration form here.](#)

The class is Monday thru Thursday 8am – 5pm and Friday from 8am to noon. Monday and Tuesday are the IPM (Inland Port Manager) days where you will receive a certificate issued by the International Association of Marine Port Executives and accredited by Maine Maritime Academy. This will classify you as an official ‘Inland Port Manager (IPM)’. The cost for the first 2 days is \$1,000.

The remainder of the class (Wed-Fri) is the Executive portion of the class. The certificate will classify you as an official ‘Inland Marine Port Executive (IMPE)’, as shown in my email address. The cost for the remainder is also \$1,000.

So, the total cost for the class is \$2,000. As an IRPT Member, you will receive a **10% discount**.

Plan to Attend: April 24-26, 2018 in Cincinnati, Ohio

The Inland Rivers, Ports & Terminals 2018 Annual Conference is only months away. Please plan on joining us at the **Westin Cincinnati** for hours of networking, hours of industry content, and a long-lasting experience you can't find elsewhere.

Professional Development Hours Offered

Over the three-day event, the IRPT conference will draw in about 200 professionals from around the nation to discuss the relationship between energy and agriculture commodities and the inland waterways. We will address legislative issues, river management services, education, and grant opportunities.

Please let me know if I can provide more information.

Aimee Andres, AMPE
Executive Director
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Phone (618) 468-3010



Making a Difference, One Stop at a Time

BIG HOPE 1 has become a traveling ambassador for the river industry to benefit Mary Crowley Cancer Research in Dallas, Texas. When **BIG HOPE 1** is put into service through Ceres Barge Line, the barge itself sets the stage to raise cancer awareness and donations. Through Ceres and its vast network of philanthropic customers and vendors, **BIG HOPE 1** has generated donations of more than **\$861,000** to Mary Crowley Cancer Research since 2012.

BIG HOPE 1 has reached:

- ⇒ Muskogee and Catoosa, Oklahoma (Arkansas River)
- ⇒ New Orleans, Louisiana and Monroe County, Illinois (Mississippi River)
- ⇒ Brunswick, Missouri (Missouri River)
- ⇒ Portage, Indiana (Burns Harbor on Lake Michigan)
- ⇒ Mt. Vernon and Jeffersonville, Indiana (Ohio River)



Launched May 3, 2012 by Jeffboat, the infamous pink barge was originally slated to generate donations for a minimum of 5 years. **BIG HOPE 1** was inspired by Vince Schu and his wife Julie, who have both had their families impacted by cancer. Vince is a long-time Ceres Barge Line employee in charge of the heavy lift division and he arranged with Sherwin-Williams to donate the pink paint. Mark Fletcher convinced the extremely motivated and willing Jeffboat shipyard to put in the extra labor to paint the barge and make sure it looked exceptional on the day it was launched.

YOU too, can make a difference! There are various ways that you can contribute to **BIG HOPE 1**'s efforts:

- Inquire about bringing **BIG HOPE 1** to your transload facility by contacting Mark Fletcher at (618) 271-7903 or by email markf@ceresbarge.com.
- Participate in the Annual Marine Industry Softball/Kickball/Golf Tournament in St. Louis on August 16th – 18th. To register for these events, please visit www.ceresbarge.com and go to the PUSHING HOPE TOURNAMENT tab for event information and registration and donation forms (website will be updated for 2018 Tournament in the next few weeks).
- Donate directly to Mary Crowley Cancer Research <https://secure.paperlessstrans.com/MaryCrowleyBigHope1>

Shannon Cagnina – former Chief Operating Officer of Mary Crowley Cancer Research indicates that “these dollars have allowed Mary Crowley to transform their pioneering clinical trials for advanced cancer patients into an exquisitely aligned program of matching every patient to treatment based on the patient’s personal molecular profile. Mary Crowley’s Patient Molecular Registry is leading the industry as an example pharmaceutical companies are following to better align patients to investigational drugs most likely to benefit them. This is truly personalized medicine, and it is possible thanks to **BIG HOPE 1** and everyone in the barge industry who has contributed”.

Special Thanks



BEDFORD
TECHNOLOGY

On behalf of IRPT and all our members, we want to express our appreciation to our recent sponsors.

IRPT wants to extend a heart-felt *THANK YOU* to all of our sponsors for their commitments in making IRPT's basin meetings so successful.



BASIN
COMMERCE



Your generous sponsorship helped make our vision a reality by helping offset the cost as IRPT family continue to grow.

Please know IRPT'S sponsors are truly appreciated. Thank you! We could not have had this great success this quarter without these generous sponsors.

**Please don't forget to add IRPT to your email distribution list.
We need your News!**

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Executive Director

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