SUMMER NEWSLETTER

Inland Rivers, Ports & Terminals, Inc.

Summer 2018

PRESIDENT'S MESSAGE

Dear Members and Friends,

I am so excited to begin my term as the first female President of IRPT in over 27 years, especially after being elected during the largest, and, I believe, the most successful annual conference in IRPT history with over 260 attendees. I would like to personally thank the many sponsors, exhibitors, speakers and attendees who contributed to this success as well as the IRPT members who served on the Conference Content Committee. And, last, but certainly not least, many thanks to Aimee and Ada for all of your hard work! This has certainly set the bar high for our 2019 conference!

I began serving IRPT in 2012 as a board member representing the Gulf Intracoastal Waterway Basin. Membership has continued to grow with close to a 50% increase since 2013, from 194 to 286 members. IRPT membership has enjoyed the exceptional value made available to them through increased networking, educational and economic development opportunities. Members have been kept abreast on the many issues and opportunities that affect our ports and terminals, and you have been represented well in Washington, DC and all along the inland river system.

Our Strength Continues to Grow

Total number of members

2017-2018 287 2016-2017: 230 2015-2016: 210

Per Basin:

Arkansas-White-Red-Ouachita Rivers: 24

Gulf & Gulf Intracoastal Waterways: 14

Southeast Rivers: 7

Illinois River: 28

Upper Mississippi River: 35

Lower Mississippi River: 43

Missouri River: 19

Ohio River: 39

International/Multi-State: 78

IRPT's relationship with the Waterborne Commerce Statistics Center has gotten stronger, and one of the IRPT initiatives I strongly support is to continue to work with them to develop an assessment tool and improve the current metric system of tonnage being used to report waterway activity. I look forward to leading IRPT into new partnerships where we can work together to continue to promote initiatives such as container on barge, the advancement of new technologies, and improvements to our nation's infrastructure. It will also continue to be critical that we educate on the need for and advocate for adequate funding for construction, operation and maintenance of projects throughout the inland river system.

I look forward to working with our executive director, IRPT board and membership, members of our delegation, the Corps of Engineers and numerous other federal agencies to continue to promote a seemless multimodal transportation system with all parts of the system working efficiently in order to support the economic growth of our nation.

I invite you to contact us with your comments, suggestions, or specific needs in your basin. Let's work together so we can enjoy continued success along the inland river system!

Sincerely,

Cindy Cutrera



Varo Engineers, a subsidiary of Salas O'Brien, is an employee-owned full-service engineering consulting firm.

Varo has multi-discipline team, specializes in facility planning, engineering, design, construction management, and commissioning.

Their team of over 485 provides engineering services to clients in the following industries: bulk material handling & production; chemical process; commercial and corporate; critical environments; education; government; healthcare; manufacturing; power transmission and distribution; and, retail and hospitality.

They have over 120 registered professionals licensed in all 50 states, and 17 offices across the US.

Varo understands that success is measured from your point of view. They utilizing an integrated approach that emphasizes technical performance, project management, quality management, and safety.

IRPT. NET is on Facebook, Twitter and At your favorite APP store





RailWorks builds and maintains rail transportation infrastructure across the United States and Canada.

They provide railway construction and railroad maintenance services for Class I and shortline railroads, transit agencies, industrial customers, ports, waterways and utilities.

RailWorks established in 1998 to create an integrated enterprise uniquely qualified to serve the rail transportation industry in North American.

RailWorks works on Track, Signals, Communications and Transit Systems projects across North America.

Serving clients through more than 30 field offices and many more project offices in between.

Visit www.railworks.com to learn more.

IRPT needs your News!

Ada: admin@irpt.net
Ada: aperez@irpt.net

Please make sure all your contact information is up to date.



TGS/AmeriTrac offers a full range of rail maintenance services for industry and mainline carriers for over 35 years.

TGS/AmeriTrac understands how important railroads are for revenue and how vital a reliable railway system is.

The use of state-of-the-art technology and equipment by qualified inspectors and technicians, their systematic routine railway maintenance inspections identify and prioritize any safety issues for repair.

They are committed to protecting personnel, as well as the communities in which it operates.

TGS/AmeriTrac track inspectors are trained technicians who evaluate rail systems in all types of facilities. Inspectors examine the condition of all rail components, looking for many types of defects, including but not limited to the following:

- **Rail Condition** broken ends, excessive wear, joint gaps
- Spike Condition
- **Tie Condition** rotted, split, level and spacing
- Drainage Condition buried rail, standing water
- Vegetation, debris, and trash

Please don't forget to add IRPT to your email distribution list.



PLM Cranes USA, Inc. is located in Hennepin, IL. They are North American distributor of PLM Cranes.

PLM Cranes are manufactured in the Netherlands and are custom purpose-built duty-cycle cranes.

PLM is a 4-rope, hydraulic, duty cycle clamshell crane manufactured in The Netherlands. PLMs are recognized for their unsurpassed reliability, ease of operations, low operating cost, and low fuel consumption.



Central Missouri AGRIService, LLC (CMAS) is a country Grain Elevator company in west central Missouri. They are primarily rail shippers but are expanding on the Missouri River at Waverly, MO.

CMAS was formed and began operations on September 1, 1999. CMAS is a joint venture between Fletcher Grain Co, Inc, MFA, Inc, and Slater Farmers Association.



Since 1986, CDL has provided signal solutions for the railroad industry. Southeast Kansas has grown to provide these same services for railroad Lines and industrial facilities all over the United States.

CDL currently maintains over 1400 crossing warning signals for shortline and regional railway operations. With over 150 years of combined railroad experience, CDL will work efficiently, safely and professionally to solve your signal situation.

- Highway Grade Crossing Signal Installation
- Maintenance and Repair
- CTC and ABS Signals
- Control Shelter Wiring and Assembly
- Signal Solutions
- Radio Communication
- Signage Solutions
- Security Solutions



George Foster and Tom Rollins started Jefferson Barracks Marine Service, Inc. in 1976 as a barge fleeting and switching service, operating 4 boats in the St. Louis Harbor. As the industry changed, JBMS changed its focus to barge cleaning and repair services.

In October of 1999, the barge cleaning and repair service was acquired by George Foster who started his own company, JB Marine Service, Inc. In the summer of 2008 a 4th dry dock was added to expand its services to the industry. With four dry docks, a machine shop and five floating cranes, JB Marine Service, Inc. employs over 100 people, which includes office personnel, machinists, welders, pilots, deckhands, and barge cleaners.

- (4) Dry Docks
- (1) 600-ton capacity, 90' x 45'
- (1) 900-ton capacity, 100' x 45'
- (1) 1,326-ton capacity, 160' x 54'
- (1) 2,000-ton capacity, 200' x 70'



J.F. Brennan Company, Inc. (Brennan) is a marine construction and environmental services company that specializes in providing quality services in and around the inland waterways of the United States.

Brennan knowledgeable professionals and large fleet of well-maintained, specialty equipment enables them to complete challenging projects safely and successfully. It is their goal to bring innovation and transparency to each and every project in which they participate to maximize value to all stakeholders.

Specialties: Marine Construction, Environmental Remediation and Restoration, Railroad Construction, Dam Construction, and Commercial Diving



Gladon Company has been manufacturing and distributing quality products to the outdoor industrial markets since 1972. Their extensive product line services a number of markets including transportation, utilities, marine and pool and spa. Centrally located in St. Louis, Mo allows Gladon to service customer in the most efficient and cost-effective manner possible.

Gladon is pleased to introduce Instant Repair Patch to Inland Rivers Ports & Terminals. Instant Repair Patch is a UV light activated, fiberglass reinforced, waterproof repair patch that bonds to virtually

any hard surface, even rust. It is easy to use, and works ideally on fiberglass, PVC, metal, concrete, wood and more. This patch cures very quickly when exposed to UV light from the sun, or any UV flashlight. It can be sanded, drilled, and painted in less than 10 minutes. It offers a permanent solution to even the toughest jobs that require a fix. This patch is ideal for use on barge covers, shipping containers, trucks, trailers, rail cars, utilities, and more. It is self-adhering, waterproof, UV resistant, freeze/thaw stable, and will not shrink.

Gladon also offer an extensive line of adhesives including two-part structural adhesives, epoxies, RTV silicones, cyanoacrylates, butyl repair patches, multi-purpose spray adhesives, and high strength waterproof tapes. A number of products can be used underwater and are ideal for emergency repairs.



Marcus Construction, a family-owned business founded in 1956, is a complete general contractor, constructing storage facilities for a variety of industries through the design and construction of bulk material storage, bulk dry fertilizer storage, inland and river terminals, and pre-engineered metal warehouses.

Marcus' pre-construction services include: help with site selection, site layouts for future planning, assistance with geotechnical engineering and civil design.

Learn more at: https://www.marcusconstruction.com/bulk-material-storage



Located just outside of St. Louis, Missouri. ROI Logistics & Marine Services LLC offers an array of transportation services across the inland waterways system.

- Freight Procurement
- Logistics Planning Services
- Contract Stevedoring
- Barge Management and Chartering

ROI's fleet and network of supplier's can help streamline your company's shipping needs from point of origin to destination allowing you to focus on the core competencies of your business.



Kinder Morgan is one of the largest energy infrastructure companies in North America. They own an interest in or operate approximately 85,000 miles of pipelines and 152 terminals. Their pipelines transport natural gas, refined petroleum products, crude oil, carbon dioxide (CO2) and more. Their terminals store and handle petroleum

products, chemicals and other products.

Kinder Morgan revolutionary shale plays across the United States are creating a tremendous need for more energy infrastructure, which bodes well for them. They invest billions of dollars each year to grow the company by building new and expanding existing assets to help ensure that a variety of energy products get delivered into the marketplace.

In most of their businesses it operates like a giant toll road and receive a fee for services, generally avoiding commodity price risk. Kinder Morgan customers include major oil companies, energy producers and shippers, local distribution companies and businesses across many industries.

Kinder Morgan currently transport 300,000 barrels per day to Vancouver/Washington State and proposed expansion will increase that capacity to 890,000 barrels per day.

Kinder Morgan has approximately 11,000 employees and one of the largest energy infrastructure companies in North America.



The Trinity River Authority or TRA was formed in 1955 by the Texas legislature.

Its main concerns are water supply and water conservation in the Trinity River Basin. The authority extends over 17,965 square miles, including all or part of 17 counties.

The general offices of the authority are located in Arlington, Texas.



MFA Incorporated is a Midwest-based regional farm supply and marketing cooperative serving more than 45,000 farmer/owners in Missouri and adjacent states.

The cooperative's 145 MFA Agri Services Centers combined with 24 locally owned MFA affiliates and approximately 400 independent dealers deliver products and services to help farmers succeed.

MFA also offers timely wholesale products to agricultural companies.

MFA helps you navigate the road ahead. Just as routes criss-cross MFA's territory, there isn't just one route to meet the farm's goals. MFA finds innovative solutions to improve productivity and profitability for customers, no matter what size or type of farm they operate.

Member News

Terminal expansions moving forward at most of the region's ports, the central Gulf region is readying to meet burgeoning demands of cargo interests.

The region appears to have favor in Washington, as the only two port authorities to be named in March as recipients of funding in the latest (and perhaps final) round of U.S. Department of Transportation grants under the Transportation Investment Generating Economic Recovery program, known as TIGER for short.

Here's the lowdown on major ports of the mid-Gulf region, beginning in Alabama and proceeding generally westward across Mississippi and Louisiana:

Port of Lake Charles Port Fourchon Port of Greater Baton Rouge

Port of South Louisiana Port Manchac Port of New Orleans

St. Bernard Port Plaquemines Port Mississippi State Port Authority

Port of Pascagoula Alabama State Port Authority

Read more here



Military equipment moves through port of Alexandria for first time in 13 years

The Port of Alexandria was once considered the busiest inland port before the Iraq war. This month they

hosted their first rotation in 13 years, offering troops in the 101st Airborne Division barge transportation for Training at Fort Polk.

The unit didn't travel light for their rotation at the Joint Readiness Training Center but soldiers in 526 Brigade Support Battalion, 2nd Brigade Combat Team were able to offload 720 pieces of equipment in 9 hours at the port of Alexandria. 526 BSB's Executive Officer Major Andrew Colsia was overseeing barge operations for the first time and said it's more convenient than by railroad.

"For each serial of 20 vehicles, it takes about 10-15 minutes to actively load," Colsia said. "You just drive it on, put it into park and walk away. Versus rail, every car or every vehicle has to be tied down with chains and shackles, it takes 3 times the personnel."

The port of Alexandria hasn't seen military activity since 2005. Blake Cooper, Executive Director of Central Louisiana Regional Port said it took three years and at least a quarter of a million dollars in infrastructure improvements to secure a rotation. He said it's a win for Alexandria on various fronts.

http://www.kalb.com/content/news/Military-equipment-moves-through-port-of-Alexandria-for-first-time-in-13-years-478112533.html

Member News



Port Milwaukee Cargo Volume Grows in 2017

As Vessel Visits Climb Nearly 10%. A significant increase in the quantity of dry bulk cargo moving through Port

Milwaukee pushed annual cargo volumes past the previous year's totals according to unaudited numbers shared with the Board of Harbor Commissioners on Thursday.

Categories such as limestone, salt, and other dry bulk material each posted double digit percentage increases during 2017 contributing to the strong annual performance.

A total of 2.57 million metric tons of cargo passed through Port Milwaukee in calendar year 2017. More than three-quarters of that total was handled at the port's public docks. This past year the number of vessel visits also rose to 301, an increase of 9.9%.

Port Milwaukee continues to be one of Lake Michigan's top commercial ports. By providing efficient and cost-effective transportation, the port contributes to the local and regional economies.

Read more here

LIEBHERR

Liebherr-International invests \$45 million in the expansion of its Newport News, Virginia, facility.

Liebherr-International AG, the family owned company and one of the world's largest manufacturers of construction machinery and earthmoving equipment invests \$45 million in the expansion of its Newport News, Virginia, facility.

Liebherr, which has been manufacturing and operating in Newport News for over 48 years, invests \$45 million in the expansion of its Newport News, Virginia, facility. The new expansion will include the construction of three new buildings on twenty-eight acres adjacent to the Liebherr's current manufacturing facility. With this investment, Liebherr continues to grow its operations in the United States.

The new facilities will total over 251,000 square feet and will be occupied by Liebherr USA, Co. The expansion will offer space for Liebherr USA Co.'s new headquarters and administrative building, a production and workshop facility, and a warehouse and distribution building. Construction is expected to begin in July 2018 and be completed by summer of 2020.

Read more here

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Member News

Port of Brownsville and Big River Steel LLC Sign Option Agreement

The Brownsville Navigation District Board of Commissioners and the governing body for the Port of Brownsville, has signed an option agreement covering up to 800 acres of property with Big River Steel LLC enabling the steel-maker to continue its due diligence pursuant to the company's interest in developing a LEED-certified steel manufacturing plant, storage and distribution facility. The plant would cost more than \$1.6 billion to construct.

"This is good news for Brownsville and the result of hard work by many individuals and organizations over a long period of time. Our rail partner OmniTRAX played an important role in introducing this opportunity to the port," stated John Wood, Chairman of the BND. "We are excited about this step forward and remain confident the venture will be beneficial for all parties, for Brownsville and the Rio Grande Valley.

https://www.businesswire.com/news/home/20180424006657/en/Port-Brownsville-Big-River-Steel-LLC-Sign

ACP and IPD receive grant funds from IDOT

Gov. Rauner announced \$241 million investment in projects that will improve the mobility of freight throughout the state and provide long-term benefits in congestion relief and economic opportunity. The 23 projects receiving grants from the Illinois Department of Transportation (IDOT) will also increase safety, leverage private investment where possible and improve intermodal connections and commerce at the local level.

Administered by IDOT using federal funds, the grants were awarded on a competitive basis, with local, state and federal agencies, as well as private entities, eligible to apply. Projects receiving awards meet the goals of IDOT's <u>Illinois State Freight Plan</u>, which encourages intermodal accessibility to regional freight corridors and the strategic use of technology.

IRPT Members: America's Central Port (ACP), in Granite City, Illinois and Illinois International Port District (IIPD), in Chicago were among the projects selected. ACP's improvement projects include \$1 million for the port's dock fender system. "This will help keep the barges from rubbing up against that dock and from deteriorating the steel," Wilmsmeyer said. "It gets us many more years of use out of that dock." The dock also will get resurfaced, allowing for investment in new equipment. The port will also receive \$1.5 million for roadway improvements.

IIPD's project includes a \$10 million reconstruction project at Butler Drive and Stony Island Avenue.

Other projects selected include: \$34.3 million to reconstruct and add capacity to the U.S. 30-Interstate 80 interchange near Joliet, \$25 million to separate vehicle and rail traffic at Brush College Road/Faries Parkway next to Decatur's Midwest Inland Port, and \$11.3 million to deploy a statewide intelligent truck parking availability information system.

Click here for a complete list of projects and awards.

Congratulations to this year's 40 Under 40 recipients

IMX recognized its first class of under-40-year-old professionals for its new 40 Under 40 Award. All 40 award winners were nominated by various industry executives and peers for their hard work and dedication to the industry.

Kyle Aldrich, executive vice president of Evansville Marine Service Inc.
Anthony Almerico, general manager with Cooper/T. Smith Mooring
Aimee Andres, executive director of Inland Rivers, Ports & Terminals Association
Capt. Allison Baley, staff captain with HMS Global Maritime
Michael Binsfeld, vice president-civil group with J.F. Brennan Company Inc.
Chris Blanchard, Director-northern marine operations with Cooper Consolidated LLC
Patrick Boles, vice president and chief financial officer of Ivy Marine Consulting and Tug & Barge
Solutions

Doug Bonderer, operations manager of AGRIServices of Brunswick
Raleigh "RL" Bourg Jr., president of Bourg Marine Inc. and Darbor Marine LLC
Michael Brown, area vice president of Gallagher Marine Group
Erik Cooper, executive director of Cooper Consolidated LLC

Kasey Eckstein, founder and president of WIMOs Association and director of outside sales and business development for Marquette Transportation

Heather Ervin, associate editor of The Waterways Journal Bart Freeman, purchasing manager of SCF Marine Kent Furlong, president of Hines Furlong Line Austin Golding, president of Golding Barge Line Inc.

Chas Haun, executive vice president of Parker Towing Company

Capt. Calfonte Harrell, captain with American Commercial Barge Line

Sarah Michelle Hattier, business development partner for Conley Marine Services

Matt Hayden, vice president-sales and customer service for Turn Services

Rob Innis, director-transportation operations for Lafarge Holcim

Aaron Kirk, chief mate with the U.S. Army Corps of Engineers

Jason Koenig, senior account executive of Waterways Journal Inc.

Robert "Mark" Lloyd, maritime instructor for San Jacinto College's maritime program

Mary McCarthy, quality and customer service for Canal Barge Company

Patrick McNeill, manager of towing operations for Wood Resources-Wood Towing

Meagan Matura, chief administrative officer for Superior Marine Ways Inc.

Ben Morvant, operations manager at Crescent Towing

Capt. C.R. Neale, captain for Neale Marine Transportation & Fleeting LLC

Capt. Ryan Newton, manager of vessel operations for Campbell Transportation Company

Chase Osorno, vice president-special projects for Accutrans Inc.

Tim Parker III, president of Parker Towing Company

Ben Parrish, project manager of San Jac Marine, a Kirby Company

Brian Patterson, construction division manager at Amherst Madison

Jared Phillips, operations manager of Parker Towing Company

Brandon Richards, CEO of Panolin America

Cody Shields, assistant port engineer for Luhr Bros.

Lucas Taylor, terminal manager for Oakley's Port 33

Matthew Williamson, marine industrial field service technician for Cummins Sales and Service **Capt. Eric Wolfe**, general manager of Mt. Vernon Barge Services.

Upcoming Events

Inland Port Manager and Port Executive Class

The next inland port manager and inland port executive class will be held in **Milwaukee**, **WI** from June 18—June 22. If you plan to attend, please reserve your space as soon as possible as limited space is available.

Simply access the registration form here.

The class is Monday thru Thursday 8am – 5pm and Friday from 8am to noon. Monday and Tuesday are the IPM (Inland Port Manager) days where you will receive a certificate issued by the International Association of Marine Port Executives and accredited by Maine Maritime Academy. This will classify you as an official 'Inland Port Manager (IPM)'. The cost for the first 2 days is \$1,000.

The remainder of the class (Wed-Fri) is the Executive portion of the class. The certificate will classify you as an official 'Inland Marine Port Executive (IMPE)', as shown in my email address. The cost for the remainder is also \$1,000.

So, the total cost for the class is \$2,000. As an IRPT Member, you will receive a 10% discount.

IRPT Upper Mississippi River Basin meeting in St. Louis, Missouri

When: Monday, June 18, 2018 10am – 12pm (Central Time)
Where: 1520 Market Suite 2000, St. Louis, MO 63103 Boardroom RM278

IRPT Gulf and Intracoastal Waterways Basin meeting in New Orleans, LA

When: Wednesday, August 1, 2018 from 1pm - 3pm (Central Time)
Where: Westin New Orleans Canal Place, New Orleans, LA being held before the GICA meeting

IRPT Missouri River Basin meeting in Kansas City, Missouri

When: Tuesday, August 14, 2018 Where: Kansas City, Missouri Reminders will be sent 30 days before each meeting.

These and other events on **IRPT's calendar**

Click here to see all events