

# FALL NEWSLETTER

Inland Rivers, Ports & Terminals, Inc.

Fall 2019

## PRESIDENT'S MESSAGE

Dear Members and Friends,

As we end the summer and finally say goodbye to record rains and river flooding, hurricane season remains alive and well for many of us, and we must remain vigilant. Funding for a variety of purposes, including disaster relief, remains a huge issue for many of us. I could probably speak to that in my entire message. Instead, I would like to focus on the importance and benefits of (1) being a member of the IRPT board, and (2) hosting and attending basin meetings. This is where we can help to improve the operations and maintenance of facilities, infrastructure and channels for all our private and public ports and terminals on the inland river system. This is how all our voices can be heard.

Elections are conducted at the IRPT Annual meeting each year to fill any vacant positions on the board. Board meetings provide board members the opportunity to raise issues and concerns affecting their basin. Board members should have a passion for all things river-related and be ready to interact with their basin members in order to be a voice for all of them.

I began serving as an IRPT board member representing the Gulf Intracoastal Waterway Basin in 2012. At the time, our board met four times per year which gave us an opportunity for full board discussion on a quarterly basis. In an effort to cut down on travel time and expenses, the number of board meetings was reduced to twice a year. But, there are many opportunities for our board members to be involved and to keep the lines of communication open to our stakeholders. Our Executive Committee holds a conference call monthly, and more often if needed, where we can discuss and act upon any issues reported to us by our board members. Any situation that arises between regularly scheduled executive committee calls can be addressed as well.

Finally, basin meetings are informative and educational and provide an excellent opportunity to raise concerns as well as to meet and network with new people within your basin. The only thing a board member has to do is agree upon a date, time and location, encourage the membership within your basin to attend, perhaps extend the invitation to a few non-members in your basin, then show up. Aimee and Miranda will take care of everything else.

Being an IRPT board member has afforded me the opportunity to become a part of a river family where a passion for the river will never die. It's not just attending a meeting or two—it's about discovering our likenesses and differences, joining forces in support of one another, and building lifetime relationships within our river family. I encourage all of our IRPT board members and our entire membership to stay engaged and experience that river passion to the fullest!

Cindy Cutrera, Port of Morgan City  
2018-2020 IRPT President

## Welcome New Members Since June 2019

### Jefferson Birmingham Port Authority

Jefferson Birmingham Port Authority is located on 184 acres with 1/2 mile frontage on the Black Warrior River. River service connects to the deep water Port of Mobile. The Port handles a variety of bulk and break bulk material via truck, barge, and rail.

Port of Birmingham spans 182 acres, includes 10,000 sq. ft. of warehouse space, 144 Railcar Spots, and 5 Barge Docks . The Commodities handled include: Steel, Coils, slabs, bulk & liquid commodities hazmat & non-hazmat. Additional features include: Unit train capacity, 23 & 25 Gantry cranes, 100 T derrick, a rapid discharge conveyor rail, liquid tank railcar unloading hazmat and non-hazmat.

Jefferson Birmingham Port Authority offers many services including, but not limited to Rail, Warehouse to/from Barge, 5 barge to rail, rail to barge stations with multiple gantry cranes, Rapid load out conveyor system bottom/end dump, Direct truck to barge station, Barge fleetng and Shifting, Barge Cleaning, Railcar Cleaning and Real Estate Development—acreage available for development.

**[IRPT. NET](#) is on [Facebook](#) , [Twitter](#)  
And [LinkedIn](#)**



Yager Marine builds barges of all types – crane barges, dock barges, deck barges and dry docks.

Their experienced designers and craftsmen work in a modern ship-building facility on the Ohio River in Owensboro Ky. They have constructed scores of barges for more than 40 organizations.

Yager Marine's expertise in building barges carries over to their work in barge repair. Choose Yager Marine to get your damaged barge back in service.

In addition, Yager Marine offers barge rental and leasing programs to meet your either long or short-term and long-term needs.

Our marine facility is located in Owensboro, KY. By water we are located on the Ohio River at mile marker 752.6. By land, our address is 5001 Hwy 2830, Owensboro KY 42303.

**IRPT needs your News!**

**Aimee:** [admin@irpt.net](mailto:admin@irpt.net)  
**Miranda:** [mcook@irpt.net](mailto:mcook@irpt.net)

**Please make sure all your contact information is up to date.**

## Welcome New Members Since June 2019



Regardless of the nature of your manufacturing, industrial or commercial business, the safety of your people and the protection of your property have a top priority. NAFECO recognizes this and has been instrumental in helping companies such as NASA, International Paper, BP and many others do exactly that... **PROTECT**. Whether the need is for protective clothing such as FR apparel, gloves and boots or a full Electric Remote Control fire suppression system, we work closely with you to explore fire and safety solutions that will meet your specific needs.

NAFECO provides quality service, on-time delivery, competitive pricing, and the largest in-stock inventory available to first responders. Whether your needs are head-to-toe protection, firefighting equipment, uniforms, law enforcement equipment, EMS supplies, gifts or custom made fire apparatus, we are your "one-stop-shop". With over 40 years of experience, you can depend on NAFECO to help you with all of your equipment needs.

Please contact us for information or to set up a time to meet and review your current Industrial Safety Options.

**Please don't forget to add IRPT to your email distribution list.**



Hyster® is an American success story that dates to the start of the Great Depression. One of the company's first trucks included a winch or hoist loggers called a "hyster." The name caught on and, in 1934, the company was renamed Willamette-Hyster. One customer, one truck, one solution at a time, the company grew.

**Bold.** This one word sums up the Hyster® brand. When a materials handling application demands dependability...when nothing but the grittiest makes the grade...the answer is Hyster - among the toughest lift trucks on earth. Hyster® products combine innovative design, industrial-strength components, state-of-the-art manufacturing and testing.

Hyster Company is a leading provider of forklift trucks and one of the best known names in the industry.

Hyster offers a comprehensive range of material handling equipment, from the largest container handlers and reach stackers, to nearly every type and size of industrial forklift truck, to special warehousing equipment. The Product Selector helps determine the right lift truck for an application.

Expert consultancy and responsive local service are provided through a worldwide network of forklift truck distribution partners. Together, a complete package of products and solutions.

## Member News

### **IRPT member, Ozinga is awarded “Illinois Family Business Award”**

Presented in six categories, the awards recognize companies with exceptional commitment to family and family business. The 2019 Illinois Family Business of the Year Awardees include:

Ozinga will be recognized at an awards gala on November 21, 2019 at the Four Seasons Hotel Chicago.

“To be selected among so many family-owned businesses is truly an honor.” said Mary Ozinga IV, President. “Our coworkers, customers, and members of the community contributed to this recognition and we are excited to share this honor with all those involved.”

Ozinga’s ability to see and do things differently is what has led their family-owned American company to succeed for nearly 90 years. By fostering strong relationships with our customers and providing added value, we present an unparalleled approach to building better together. Together they have helped the community grow and are proud to call the Midwest home. Voted Top Work Place 2018, by the Chicago Tribune, you experience more than just a job. You earn a rewarding career. If you’d like to learn more about Ozinga and the available career opportunities, you can visit them at <https://www.ozinga.com/careers/>

### **J.F. Brennan Company, Inc., has been awarded its third United States certification from international research and analytics company, Great Place to Work®.**

[J.F. Brennan Company, Inc.](#) (Brennan) announced that it has received its third consecutive Great Place to Work-Certification® with 96 percent of employees affirming that Brennan is a ‘great place to work.’ The family-owned and operated company specializes in marine, environmental, dam, harbor, and railroad solutions and employs more than 400 individuals.

President and CEO Matt Binsfeld credits Brennan’s important work and talented team for their success. “Being recognized as a Great Place to Work® is a tremendous honor and well-deserved for all of the people who work so hard day in and day out here at Brennan. More than anything, I think this award speaks to the value of our wonderful culture, built around exceptional people, performing work that has deep purpose and meaning for the greater good of our country.”

This year, the overwhelming theme of Brennan’s Great Place to Work® evaluation appears to be management’s focus on developing the company and investing in the future. “For a construction company and business as a whole, our company seems nimbler than most regarding responses to economic and social changes. The company is very ethically driven and does not solely focus on the bottom line. Rather, employees are treated as people above all else and are given the opportunity to advance in the company,” stated another employee.

This is Brennan’s third consecutive year receiving the Great Places to Work® certification. To review their 2019 evaluation results, visit Brennan’s company profile <https://www.greatplacetowork.com/certified-company/7000014>

## Industry News

### OKLAHOMA, ARKANSAS LEADERS DETAIL FUTURE OF MKARNS

FOR IMMEDIATE RE-  
LEASE

[LINK TO RELEASE](#)

U.S. Sens. Jim Inhofe (R-OK)  
and John Boozman (R-AR),  
along with Governors Kevin  
Stitt (R-OK) and Asa



Hutchinson (R-AR), announced provisions in America’s Transportation Infrastructure Act that outline the future for modernizing the McClellan-Kerr Arkansas River Navigation System (MKARNS). These provisions will open up \$250 million in non-highway formula funding for Oklahoma to use for MKARNS and will allow Oklahoma and Arkansas to jointly apply for federal freight grants that will total over \$5 billion in the five years following the enactment of this legislation.

“This is great news for Arkansas and the future of the McClellan-Kerr Arkansas River Navigation System,” said Governor Asa Hutchinson. “The MKARNS is one of our state’s most valuable economic assets, and I appreciate the leadership of Senators Boozman and Inhofe for leading the effort to include these important provisions in the Highway Bill.”

Inhofe and Boozman authored an amendment that was accepted during the committee mark-up that would allow Oklahoma and Arkansas to apply for federal discretionary grant funding to modernize and deepen MKARNS. Additionally, Inhofe authored a provision in the legislation that will allow states to use their federal freight formula funding on waterway projects if needed or desired, making it possible for federal resources to be used for modernizing and deepening federal waterways, like MKARNS.

Expanding the ability of states to direct freight funding and apply discretionary grant funding does not diminish the importance of federal resources for highways and bridges. Rather, it substantially improves the movement of freight along recognized transportation corridors more efficiently, relieving congestion and wear and tear on our nation’s highways, allowing federal dollars to get more mileage. For each barge on the river, 62 semi-trucks are off the roads.

**Welcome to the IRPT Team!**

**Congratulations to Paul Peoples, Sales Manager  
Yager Marine Industries.**

**Congratulations to Ronald Comfort, Project Manager  
Saint Louis Development Corporation.**

## Industry News

### Bunge is coming to St Louis, Missouri

On August 13th, the agricultural company , Bunge announced they will be moving their headquarters from White Plains, N.Y. and calling the St. Louis metro home. The new headquarters is expected to be completed and open for business in mid 2020, making Bunge the second-largest public company in St. Louis.

Bunge CEO, Gregory A. Heckman was quoted saying, “Moving the global headquarters to a location where Bunge has a major business presence is a big step forward in shifting the company’s operating model to align around a more efficient, streamlined global business structure. We are grateful to have called White Plains home for many years, and now look forward to the new growth and development opportunities which our expanded St. Louis presence will provide.”

Bunge is a world leader in sourcing, processing and supplying oilseed and grain products and ingredients. Founded in 1818, Bunge’s expansive network feeds and fuels a growing world, creating sustainable products and opportunities for more than 70,000 farmers and the consumers they serve across the globe. The company is headquartered in New York and has 31,000 employees worldwide who stand behind more than 360 port terminals, oilseed processing plants, grain silos, and food and ingredient production and packaging facilities around the world.

Learn more about the culture and values at Bunge, while discovering what makes them special by viewing their Bungee Blue Book. It reflects their strategy, goals, ideas and beliefs. It reflects how Bunge works today and the plans for the future. View the [Blue Book here](#).

### All About Tonnage

As you may remember, IRPT signed a Memorandum of Common Purpose with the Institute of Water Resources, Army Corps of Engineers. Since then, IRPT and IWR have been busy trying to identify ports that are missing from the Waterborne Commerce Statistics Center Data.

With all of IRPT’s Basin meetings, many of you have been contacted to verify tonnage numbers and in some cases, share information so that tonnage can be correctly identified. In all cases, IRPT and IWR are working together for the betterment of the industry to make sure the accurate story of the inland river system is being told, at least through tonnage.

This initiative and the resources (time and research) IRPT spends on it, extends to IRPT Members AND non-members. This will not be used as a membership drive because IRPT fully believes this is needed for the industry.

That being said, we may be opening eyes to the great work being done by the Association and welcome the conversation regarding membership, benefits, etc.

### IRPT needs your News!

**Aimee:** [admin@irpt.net](mailto:admin@irpt.net)  
**Miranda:** [mcook@irpt.net](mailto:mcook@irpt.net)

**Please make sure all your contact information is up to date.**

# Association Insurance Services, Inc.

## Health Insurance Solutions For IRPT Members



**Association Insurance Services, Inc.** is a dedicated team of health insurance and HR professionals. We have worked with various associations for over 30 years.

As a Member of IRPT, we wanted to introduce ourselves and tell you more about us. We work with individuals and groups with 2 or more people. We are licensed with all the major insurance carriers nationwide.

At AIS, Inc. we are more than just brokers. We pride ourselves on customer service, going the extra mile and our ability to help navigate a changing industry.

If you or your group need a comprehensive employee benefits package, we are your source in finding the best plans to fit your needs.

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We are with you for the duration of your plan. Assisting with enrollment, terminations and changes including any plan questions or claims issues as well as Cobra, and ACA Compliance. Our company also works with HR Workplace Services, offering you access to unlimited one-on-one HR advisory services.

Contact us for a quote or if you have questions. We are here to help.

800-523-8351

[jackie@aiservicesinc.com](mailto:jackie@aiservicesinc.com)

# IRPT News

## IRPT Membership Directories

The Inland Rivers, Ports & Terminals 2019-2020 IRPT Membership Directories will be mailed no later than October 1<sup>st</sup>. If you are an IRPT Member, you should have your directory by the 15<sup>th</sup>. Please use this as a resource when meeting the needs of your customers! You may want to consider:

- Recommending an IRPT Port / Terminal Member in the destination city to your customer;
- Peer to peer discussions to collaborate on solutions;
- Team building including IRPT Member service providers for specific projects.

IRPT has added so many great Members to this year's directory! As with last year, we offer have a professional services directory to better navigate through firms (engineering, design, etc.), construction services, specialty products (conveyors, storage, etc.), and much more.

If you are not a Member, you can purchase a directory for \$150 each. If you would like to order, please email [admin@irpt.net](mailto:admin@irpt.net). **However, if you join today, there is no additional cost to receive your directory.** Joining the Inland Rivers, Ports & Terminals association is easy and extremely valuable. Additionally, with all the recent updates to IRPT's website, you can now become a member online! [Please access the online membership application here.](#)

## IRPT is Heading to Washington

The 2019-2020 Officers and Directors is going to Washington, D.C. November 12-14. While there, our teams will visit many Lawmakers from various states on the Hill in both the House and the Senate.

As always, we will be spreading awareness as to the economic impact of the inland river system to transportation. We will also be advocating for:

- Inland Port and Terminal Grant Program;
- Multi-year predictable funding for infrastructure investments;
- Increased funding for the U.S. Army Corps of Engineers operation and maintenance for channel maintenance and locks;
- Efficient use of taxpayer dollars through steady funding.

Additional meetings in Washington include:

- **Maritime Administration** (Inland Port Terminal Grant Program, Port Resilience, and other MARAD activities)
- **U.S. Army Corps of Engineers** (Corps Permitting Process, Holistic River System Approach and Slated Construction projects at Locks and Dams)
- **Waterborne Commerce Statistics Center** (To-date activities from Memorandum and Path Forward)
- **IRPT Board Meeting**

As Members of IRPT, **we invite you to be a part of this experience with us.** If you would like to join us in Washington, please email Aimee at [admin@irpt.net](mailto:admin@irpt.net).

## IRPT Upcoming Webinars: Mark your Calendars

Inland Rivers, Ports & Terminals (IRPT) is excited to offer free webinars to enhance your port planning and investment activities.



- September 24: **Strategic Planning for Inland Ports** will be presented by the [International Association of Maritime Port Executives \(IAMPE\)](#). Topics of coverage include (but will not be limited to):
  - o Different Types of Planning
  - o The Planning Process
  - o Step-by-step Methodology
- October 1: **How to Win Grants and Loans for Inland Port Projects** will be presented by [Prime Focus, LLC](#). The focus of the webinar will include an overview of National, State and Regional Funding and Programs, including (but not limited to):
  - o Inland Port and Terminal Grant Program
  - o America's Marine Highway Program
  - o Build and INFRA Programs  
CRISI, DERA and more...

IRPT webinars are free to participate in and available to members and non-members of our Association, but registration is required. Please visit the calendar on IRPT's website at [www.irpt.net](http://www.irpt.net) to access registration.

IAMPE, an IRPT Member, is a not-for-profit membership association dedicated to developing and maintaining professional standards in the maritime industry. For more IAMPE course offerings, please visit [www.iampe.org](http://www.iampe.org).

Prime Focus, an IRPT Member, specializes in freight transportation solutions, which include site selection, economic analysis, freight transportation planning, research and consulting. Prime Focus LLC partners with firms to tailor solutions to fit your needs.

Inland Rivers, Ports and Terminals, Inc. (IRPT) is a nationwide trade association composed of ports, terminals, users and suppliers of the U.S. Inland Waterway system. IRPT promotes the use of our nation's rivers as the most cost effective, and environmentally-friendly form of transportation.

Please contact Aimee Andres with any questions at (618) 468-3010 or email [admin@irpt.net](mailto:admin@irpt.net).

After registering, you will receive a confirmation email containing information about joining the webinar.

## Upcoming Events

### **IRPT Upper Mississippi River Basin Meeting in East Alton, IL**

**When:** Tuesday, September 10, 2018 11am—3pm (Central Time)

Networking begins at 11:30am

**Where:** One Confluence Way, East Alton, IL 62024

### **IRPT Missouri River Basin meeting in Arrow Rock, MO**

**When:** Friday, September 13, 2019 12pm – 4pm (Central Time)

**Where:** 39521 Visitor Park Dr Arrow Rock, Missouri

### **IRPT Lower Mississippi River Basin meeting in Memphis, TN**

**When:** Tuesday, September 17, 2019 from 1pm - 3pm (Central Time)

**Where:** Peabody Hotel, 149 Union Ave, Memphis, TN

being held before the NWC annual meeting

### **IRPT Illinois River Basin meeting in Chicago, IL**

**When:** Monday, September 30, 2019 from 1pm - 3pm (Central Time)

**Networking begins at 11:30am Meal served at Noon. RSVP REQUIRED**

**Where:** Harborside International Golf Course 11001 S. Doty Ave. East, Chicago, IL 60628

### **IRPT Ohio River Basin meeting in Cincinnati, OH**

**When:** Wednesday, October 2, 2019 from 12:30pm - 3:30pm (Eastern Time)

**Meal served at 12:00pm. RSVP REQUIRED**

**Where:** OKI Regional Council of Government, 720 E. Pete Rose Way, Suite 420  
Cincinnati, OH

### **Inland Port Manager and Port Executive Class**

The next inland port manager and inland port executive class will be held in **Granite City, IL** from October 14th-18th. If you plan to attend, please reserve your space soon as limited space is available. Please contact Aimee Andres at [admin@irpt.net](mailto:admin@irpt.net) or Michelle Ross at [info@iampe.org](mailto:info@iampe.org)

**These and other events on [IRPT's calendar](#)**

**[Click here to see all events](#)**

## Thank You IRPT Sponsors



On behalf of IRPT and all our members, we want to express our appreciation to our recent sponsors. IRPT wants to extend a heart-felt *THANK YOU* to all of our sponsors for their commitments in making IRPT's basin meetings so successful.

Your generous sponsorship helped make our vision a reality by helping offset the cost as IRPT family continue to grow. We could not have had this great success without these generous sponsors.

**Aimee Andres, AMPE**

*Executive Director*

[admin@irpt.net](mailto:admin@irpt.net)